

The image shows the top portion of a building facade with the word "KAPPE" in large, bold, capital letters. The letters are white and set against a dark background, likely a sign or part of the building's exterior. The building has a brick-like texture and some windows are visible.

EMMAUS OFFICE
191 MAIN STREET, SUITE 200
EMMAUS, PA 18049

KAPPE ASSOCIATES, INC.

CORPORATE OFFICE
100 WORMANS MILL COURT
FREDERICK, MD 21701

Dear Customers,

It is with great pleasure that we welcome the opportunity to service the existing customers of JT Seeley & Company, Inc. As we extend our congratulations to Jim Seeley, Rob Van Schooneveld, and Robert P. Kunzelman on their hard-earned retirement, we would like to introduce ourselves with the intention of a smooth transition.

Founded in 1946, Kappe Associates, Inc. (KAI), has been dedicated to providing superior quality products and expert service for the wastewater and water treatment industry. We represent an array of reputable manufacturers across the globe, all within our exclusive territory of PA, (southern) NJ, DE, MD, D.C., VA, and WV.

Kappe's Eastern Sales Division located in Emmaus PA, along with our Corporate Office, located in Frederick, MD will provide the support needed to handle JT Seeley's existing customer base. Whether it's a new pump application, parts, or service call, our sales team will have you covered.

Our Parts & Service Team includes factory trained and certified professionals who are dedicated to assisting our customers with either technical phone support or evaluating issues on site. Our goal is to minimize repair costs by increasing product reliability.

It is with that, we would like to welcome the M&S Service Division of JT Seeley to Kappe. We proudly welcome aboard John Laidley and Dave Drummond. We also welcome Bobby-Ann Laidley, currently with JT Seeley. John, Dave, and Bobby-Ann will continue their roles with the support of our Emmaus, PA, and Frederick, MD offices.

In conclusion to this letter, we have attached a full contact list of our key points of contact. Please feel free to utilize this list starting July 1st, 2021 when we make the full transition. If you have any questions, please do not hesitate to reach out to any one of us.

We look forward to working with you as we move forward to our next chapter!

Sincerely,

Kappe Associates, Inc.



Key Points of Contact

Eastern Territory

191 MAIN STREET
SUITE 200
EMMAUS, PA 18049
O: 215-361-5700
F: 215-361-5701

Corporate Headquarters:

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FREDERICK, MD 21701
O: 301-846-0200
F: 301-846-0808

New Equipment Sales:

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C: 301-788-7132
dkachman@kappe-inc.com

EVAN WALTERS, V.P.

O: 215-361-5700
C: 484-347-4481
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JIM MOYER, P.E., V.P.

O: 215-361-5700
C: 215-272-8635
jmoyer@kappe-inc.com

Inside Sales/Marketing:

AMBER CROSSLEY

O: 215-361-5700
C: 610-737-4820
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Orders/Processing/Submittals:

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Parts :

CALEB PRICHARD

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ERIC WELCH

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BOBBY-ANN LAIDLEY

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Service:

ALEX STICK

O: 301-846-0200
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TONY MAUGER

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JOHN LAIDLEY

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DAVE DRUMMOND

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