

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****BIDDER/CONTRACTOR DATA**

BIDDER/CONTRACTOR'S LEGAL NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
BIDDER ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
COUNTY LOCATED IN:	Frederick	
PA Legislative House District Number _____	PA Legislative Senate District Number _____	
VENDOR NUMBER:	165812	
DGS Self-Certified Small Business (SB) <input type="checkbox"/>	Certification Number _____	
Primary POC regarding IFB/Contract:	Brent Smith	
Secondary POC regarding IFB/Contract:	Christine Trumpower	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	info@kappe-inc.com	
COMPANY'S GENERAL WEBSITE ADDRESS	www.kappe-inc.com	

SEND PURCHASE ORDER(S) TO NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
COUNTY LOCATED IN:	Frederick	
HOURS OF OPERATION:	8:30 AM to 5:00 PM Monday thru Friday	
POC regarding PURCHASE ORDER(S):	Brent Smith	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	bsmith@kappe-inc.com	

SEND PAYMENT(S) TO NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
POC regarding PAYMENT(S):	Christine M Trumpower	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	ctrumpower@kappe-inc.com	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
QUESTIONS

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

PLEASE BE ADVISED - COMPLETE ALL QUESTIONS AND EXPLANATIONS FOR YOUR BID TO BE ACCEPTED AS A RESPONSIBLE AND RESPONSIVE BID

The bidder must answer the following questions:

QUESTION	YES	NO	EXPLANATION
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		X	
2) In accordance with Section 14 of the <i>Standard Terms and Conditions</i> , the Contractor shall deliver all item(s) F.O.B. Destination. a.) Is the Bidder-Contractor quoting shipping costs as a separate line item? b.) If no, is the Bidder-Contractor including shipping costs in its pricing?		X	
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.	X		
4) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.		X	
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted: b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.	X		Visa, Mastercard, American Express, Discover
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the <i>Standard Terms and Conditions</i> ? If yes, please explain.		X	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?	X		
8) Does the Bidder-Contractor offer lease and installment purchases?		X	
9) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please complete LIST OF AUTHORIZED DEALERS sheet of this workbook including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.		X	
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the <i>Standard Terms and Conditions</i>)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?		X	

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA

Statewide

OR

1 Adams

24 Elk

47 Montour

2 Allegheny

25 Erie

48 Northampton

3 Armstrong

26 Fayette

49 Northumberland

4 Beaver

27 Forest

50 Perry

5 Bedford

28 Franklin

51 Philadelphia

6 Berks

29 Fulton

52 Pike

7 Blair

30 Greene

53 Potter

8 Bradford

31 Huntingdon

54 Schuylkill

9 Bucks

32 Indiana

55 Snyder

10 Butler

33 Jefferson

56 Somerset

11 Cambria

34 Juniata

57 Sullivan

12 Cameron

35 Lackawanna

58 Susquehanna

13 Carbon

36 Lancaster

59 Tioga

14 Centre

37 Lawrence

60 Union

15 Chester

38 Lebanon

61 Venango

16 Clarion

39 Lehigh

62 Warren

17 Clearfield

40 Luzerne

63 Washington

18 Clinton

41 Lycoming

64 Wayne

19 Columbia

42 McKean

65 Westmoreland

20 Crawford

43 Mercer

66 Wyoming

21 Cumberland

44 Mifflin

67 York

22 Dauphin

45 Monroe

23 Delaware

46 Montgomery

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****PRODUCT CATEGORY/MANUFACTURER LIST**BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement). Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)</i>
<input type="checkbox"/>	Backflow Prevention (Assemblies, Devices, Distributors, Enclosures, Software)	
<input checked="" type="checkbox"/>	Blowers (DOES NOT INCLUDE LEAF BLOWER UNITS)	Medora Corporation, Excelsior Blower Systems, Inc., Xylem/Sanitaire
<input checked="" type="checkbox"/>	Chemical Feed Components and Systems	Medora Corporation
<input type="checkbox"/>	Construction and Maintenance Components and Equipment (DOES NOT INCLUDE POWER EQUIPMENT ITEMS SUCH AS BACKHOE LOADERS, WHEEL LOADERS, SKID LOADER, ETC)	
<input type="checkbox"/>	Corrosion Control / Cathodic Protection Equipment and Materials	
<input type="checkbox"/>	Desalinationn Equipment	
<input checked="" type="checkbox"/>	Disinfection Equipment and Systems	Trojan Technologies, Inc.
<input checked="" type="checkbox"/>	Distribution System Equipment	Keystone Conveyor, Xylem/Sanitaire
<input type="checkbox"/>	Drain Line, Valving and Components	
<input type="checkbox"/>	Filtration Components	
<input type="checkbox"/>	Hoppers/Waste Holding Tanks (DOES NOT INCLUDE RECYCLING TUBS/BINS/ETC)	
<input type="checkbox"/>	Hydrant Accessories and Parts	
<input type="checkbox"/>	Leak Detection Equipment	
<input type="checkbox"/>	Line Inspection and Maintenance Equipment	
<input type="checkbox"/>	Meters	
<input type="checkbox"/>	Motorized Components (such as hydraulic pumps) (DOES NOT INCLUDE TRUCK/PRIME-MOVER UNIT)	
<input type="checkbox"/>	Ozone Generation Equipment	

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****PRODUCT CATEGORY/MANUFACTURER LIST**BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement). Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)</i>
<input checked="" type="checkbox"/>	Pipe	Xylem/Sanitaire
<input type="checkbox"/>	Pipeline Drilling and Tapping Equipment	
<input checked="" type="checkbox"/>	Pumps	Medora Corporation, Pentair Aurora Pumps, Sulzer Pumps, Hayward Gordon
<input type="checkbox"/>	Safety Equipment (DOES NOT INCLUDE PERSONAL SAFETY PRODUCTS SUCH AS CLOTHING ITEMS OR ITEMS NOT ASSOCIATED WITH WASTE & WASTEWATER TREATMENT PLANTS)	
<input type="checkbox"/>	Sand/Coal Media/Support Gravel	
<input type="checkbox"/>	Scrapers	
<input checked="" type="checkbox"/>	Screens	Duperon Corporation; Veolia John Meunier
<input checked="" type="checkbox"/>	Sludge Presses	Charter Machine, BDP Industries, Keystone Conveyor, Gryphon Environmental
<input checked="" type="checkbox"/>	Tanks	Medora Corporation
<input type="checkbox"/>	Valves	
<input type="checkbox"/>	Well Systems and Equipment	

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

ANCILLARY SERVICES, IF APPLICABLE

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, inc.

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be: (1) expressly authorized in the original IFB/Contract, (2) directly related to the delivery, installation or normal use of the product or component parts purchased, (3) limited to the actual product or component parts purchased, and (4) initiated/ordered at the time of product purchase. Stand-alone services and services for products not purchased from this supply Contract, including existing equipment for which component parts from this contract are purchased, are not within the scope of this supply Contract. The Department of General Services reserves the right to determine which ancillary services shall be included in any contract.

Refer to Paragraph 9 of the COSTARS Contract Special Terms and Conditions for further guidance.

	ANCILLARY SERVICES <i>(Identify all that are applicable with a checkmark.)</i>	PRICING <i>(If applicable. Please attach additional sheet(s) with detailed pricing if necessary.)</i>
<input checked="" type="checkbox"/>	Assembly/Installation/Construction Activities	To be negotiated with customer and annotated on the purchase order at time of order.
<input checked="" type="checkbox"/>	Customization	Pricing per project requirement.
<input checked="" type="checkbox"/>	Extended Warranty	To be negotiated with customer and annotated on the purchase order at time of order.
<input checked="" type="checkbox"/>	Post Warranty Support and Maintenance Service	To be negotiated with customer and annotated on the purchase order at time of order.
<input checked="" type="checkbox"/>	Special Delivery Arrangements	To be negotiated with customer and annotated on the purchase order at time of order.
<input checked="" type="checkbox"/>	Training	To be negotiated with customer and annotated on the purchase order at time of order.

The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: <u>Duperon Corporation</u>	
PRICING STANDARD: (Check that which is applicable.) <input checked="" type="checkbox"/> <u> </u> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> <u> </u> Suppliers Cost Plus % of Mark-up <input type="checkbox"/> <u> </u> Custom List including Net Prices	
PRICE LIST IDENTIFICATION:	
CATALOG OR PRICE LIST NAME:	<u>Engineered Product pricing will be direct from the Factory based on site conditions.</u>
IDENTIFICATION NO. (IF APPLICABLE):	_____
EFFECTIVE DATE:	<u>Aug-18</u>
CLASS OF PURCHASER:	<u>All Purchasers</u> (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%		

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****BID ITEM SHEET****BIDDERS/CONTRACTORS LEGAL NAME:** Kappe Associates, Inc.**PRICING**

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

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MANUFACTURER: Trojan Technologies, Inc.

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:**CATALOG OR PRICE LIST NAME:** Engineered Product pricing will be direct from the Factory based on site conditions.**IDENTIFICATION NO. (IF APPLICABLE):** _____**EFFECTIVE DATE:** Aug-18**CLASS OF PURCHASER:** All Purchasers
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%		

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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MANUFACTURER: Veolia Water Technologies (John Meunier)

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: Aug-18
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%		

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Medora Corporation

PRICING STANDARD: (Check that which is applicable.)
 Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: 2019 Pricing Sheet Attached
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Aug-18
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

SAMPLE PRICING TEMPLATE <i>It is suggested, but not required, that the Bidder submit pricing using the template. The Bidder shall attach and submit any different format with its Bid Item Workbook.</i>	EXAMPLE - VOLUME PRICING		
ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND II [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND III [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	_____%	_____%	_____%
	VOLUME BAND I [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND II [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND III [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET
<i>Sample 2 - Percent Mark-up above the Suppliers Specified Cost. Mark-ups shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	_____%	_____%	_____%
	VOLUME BAND I [SPECIFY QUANTITY] NET PRICE	VOLUME BAND II [SPECIFY QUANTITY] NET PRICE	VOLUME BAND III [SPECIFY QUANTITY] NET PRICE
<i>Sample 3 - Customized List. A Contractor may update its Contract pricing information. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	\$_____	\$_____	\$_____

Distributor Pricing Schedule Effective January 1, 2019

Item	Description	US List Price (\$)
1	AP500P Pedestal style mixer, w/50' floating air hose, WITH air unit	\$3,120.00
2	AP500P Pedestal style mixer, w/50' floating air hose, WITH air compressor	\$3,690.00
3	GS-12 120v w/75 feet submersible cable and retrieval chain	\$9,880.00
4	GS-12 120v w/150 feet submersible cable and retrieval chain	\$10,180.00
5	GS-9 120v w/75 feet submersible cable and retrieval chain	\$7,300.00
6	GS-9 120v w/150 feet submersible cable and retrieval chain	\$7,700.00
7	GS-A15, includes 0.5HP compressor, compressor enclosure	\$11,400.00
8	GS-A Cold Weather Kit - 100' interior air line, 100' exterior air line, and heat element for both interior and exterior air line.	\$4,500.00
9	GS-A Standard Air Line Kit - 100' interior, 100' exterior air line	\$900.00
10	Chemical Injection Line, interior, 100 feet (does not include tank penetration thru fitting for metal tanks)	\$250.00
11	Chemical Injection Thru Fitting	\$460.00
12	STH-8400 Submersible Tank Heater - 316 SS, includes a control panel, float switch, 50' of electrical cable, chain, etc. Fits through 12" or larger roof opening. Nominal 240VAC/1PH	\$7,300.00
13	Disinfectant Boost System	\$9,070.00
14	SCADA Control Box with Timer	\$1,420.00
15	SCADA Control Box	\$1,400.00
16	non-SCADA Control Box with Timer	\$770.00
17	THM Removal System	Site Specific. Please Call
18	Solar Powered Mixers	Site Specific. Please Call
19	Installation of Equipment	Site Specific. Please Call

**** Freight will be Prepaid and Added to the Invoice after shipment.**

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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MANUFACTURER: Xylem / Sanitaire

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Mar-19
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	2%		

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MANUFACTURER: Gryphon Environmental

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Mar-19
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

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MANUFACTURER: Excelsior Blower Systems, Inc

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: Aug-18
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
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COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

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MANUFACTURER: Pentair Aurora Pump

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Jan-19
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%		

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR PENTAIR AURORA PUMPS

Statewide OR

- | | | |
|---|---|---|
| <input type="checkbox"/> 1 Adams | <input checked="" type="checkbox"/> 24 Elk | <input type="checkbox"/> 47 Montour |
| <input checked="" type="checkbox"/> 2 Allegheny | <input checked="" type="checkbox"/> 25 Erie | <input type="checkbox"/> 48 Northampton |
| <input checked="" type="checkbox"/> 3 Armstrong | <input checked="" type="checkbox"/> 26 Fayette | <input type="checkbox"/> 49 Northumberland |
| <input checked="" type="checkbox"/> 4 Beaver | <input checked="" type="checkbox"/> 27 Forest | <input type="checkbox"/> 50 Perry |
| <input checked="" type="checkbox"/> 5 Bedford | <input type="checkbox"/> 28 Franklin | <input type="checkbox"/> 51 Philadelphia |
| <input type="checkbox"/> 6 Berks | <input checked="" type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input checked="" type="checkbox"/> 7 Blair | <input checked="" type="checkbox"/> 30 Greene | <input checked="" type="checkbox"/> 53 Potter |
| <input type="checkbox"/> 8 Bradford | <input checked="" type="checkbox"/> 31 Huntingdon | <input type="checkbox"/> 54 Schuylkill |
| <input type="checkbox"/> 9 Bucks | <input checked="" type="checkbox"/> 32 Indiana | <input type="checkbox"/> 55 Snyder |
| <input checked="" type="checkbox"/> 10 Butler | <input checked="" type="checkbox"/> 33 Jefferson | <input checked="" type="checkbox"/> 56 Somerset |
| <input checked="" type="checkbox"/> 11 Cambria | <input type="checkbox"/> 34 Juniata | <input type="checkbox"/> 57 Sullivan |
| <input checked="" type="checkbox"/> 12 Cameron | <input type="checkbox"/> 35 Lackawanna | <input type="checkbox"/> 58 Susquehanna |
| <input type="checkbox"/> 13 Carbon | <input type="checkbox"/> 36 Lancaster | <input type="checkbox"/> 59 Tioga |
| <input checked="" type="checkbox"/> 14 Centre | <input checked="" type="checkbox"/> 37 Lawrence | <input type="checkbox"/> 60 Union |
| <input type="checkbox"/> 15 Chester | <input type="checkbox"/> 38 Lebanon | <input checked="" type="checkbox"/> 61 Venango |
| <input checked="" type="checkbox"/> 16 Clarion | <input type="checkbox"/> 39 Lehigh | <input checked="" type="checkbox"/> 62 Warren |
| <input checked="" type="checkbox"/> 17 Clearfield | <input type="checkbox"/> 40 Luzerne | <input checked="" type="checkbox"/> 63 Washington |
| <input checked="" type="checkbox"/> 18 Clinton | <input type="checkbox"/> 41 Lycoming | <input type="checkbox"/> 64 Wayne |
| <input type="checkbox"/> 19 Columbia | <input checked="" type="checkbox"/> 42 McKean | <input checked="" type="checkbox"/> 65 Westmoreland |
| <input checked="" type="checkbox"/> 20 Crawford | <input checked="" type="checkbox"/> 43 Mercer | <input type="checkbox"/> 66 Wyoming |
| <input type="checkbox"/> 21 Cumberland | <input type="checkbox"/> 44 Mifflin | <input type="checkbox"/> 67 York |
| <input type="checkbox"/> 22 Dauphin | <input type="checkbox"/> 45 Monroe | |
| <input type="checkbox"/> 23 Delaware | <input type="checkbox"/> 46 Montgomery | |

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Charter Machine

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Jan-19
CLASS OF PURCHASER: All Purchasers
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	10%

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR CHARTER MACHINE

Statewide OR

- | | | |
|---|---|---|
| <input type="checkbox"/> 1 Adams | <input checked="" type="checkbox"/> 24 Elk | <input type="checkbox"/> 47 Montour |
| <input checked="" type="checkbox"/> 2 Allegheny | <input checked="" type="checkbox"/> 25 Erie | <input type="checkbox"/> 48 Northampton |
| <input checked="" type="checkbox"/> 3 Armstrong | <input checked="" type="checkbox"/> 26 Fayette | <input type="checkbox"/> 49 Northumberland |
| <input checked="" type="checkbox"/> 4 Beaver | <input checked="" type="checkbox"/> 27 Forest | <input type="checkbox"/> 50 Perry |
| <input checked="" type="checkbox"/> 5 Bedford | <input type="checkbox"/> 28 Franklin | <input type="checkbox"/> 51 Philadelphia |
| <input type="checkbox"/> 6 Berks | <input type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input checked="" type="checkbox"/> 7 Blair | <input checked="" type="checkbox"/> 30 Greene | <input type="checkbox"/> 53 Potter |
| <input type="checkbox"/> 8 Bradford | <input checked="" type="checkbox"/> 31 Huntingdon | <input type="checkbox"/> 54 Schuylkill |
| <input type="checkbox"/> 9 Bucks | <input checked="" type="checkbox"/> 32 Indiana | <input type="checkbox"/> 55 Snyder |
| <input checked="" type="checkbox"/> 10 Butler | <input checked="" type="checkbox"/> 33 Jefferson | <input checked="" type="checkbox"/> 56 Somerset |
| <input checked="" type="checkbox"/> 11 Cambria | <input type="checkbox"/> 34 Juniata | <input type="checkbox"/> 57 Sullivan |
| <input checked="" type="checkbox"/> 12 Cameron | <input type="checkbox"/> 35 Lackawanna | <input type="checkbox"/> 58 Susquehanna |
| <input type="checkbox"/> 13 Carbon | <input type="checkbox"/> 36 Lancaster | <input type="checkbox"/> 59 Tioga |
| <input checked="" type="checkbox"/> 14 Centre | <input checked="" type="checkbox"/> 37 Lawrence | <input type="checkbox"/> 60 Union |
| <input type="checkbox"/> 15 Chester | <input type="checkbox"/> 38 Lebanon | <input checked="" type="checkbox"/> 61 Venango |
| <input checked="" type="checkbox"/> 16 Clarion | <input type="checkbox"/> 39 Lehigh | <input checked="" type="checkbox"/> 62 Warren |
| <input checked="" type="checkbox"/> 17 Clearfield | <input type="checkbox"/> 40 Luzerne | <input checked="" type="checkbox"/> 63 Washington |
| <input type="checkbox"/> 18 Clinton | <input type="checkbox"/> 41 Lycoming | <input type="checkbox"/> 64 Wayne |
| <input type="checkbox"/> 19 Columbia | <input checked="" type="checkbox"/> 42 McKean | <input checked="" type="checkbox"/> 65 Westmoreland |
| <input checked="" type="checkbox"/> 20 Crawford | <input checked="" type="checkbox"/> 43 Mercer | <input type="checkbox"/> 66 Wyoming |
| <input type="checkbox"/> 21 Cumberland | <input type="checkbox"/> 44 Mifflin | <input type="checkbox"/> 67 York |
| <input type="checkbox"/> 22 Dauphin | <input type="checkbox"/> 45 Monroe | |
| <input type="checkbox"/> 23 Delaware | <input type="checkbox"/> 46 Montgomery | |



BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Keystone Conveyor Corporation

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:

CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.

IDENTIFICATION NO. (IF APPLICABLE): _____

EFFECTIVE DATE: Jan-19

CLASS OF PURCHASER: All Purchasers
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

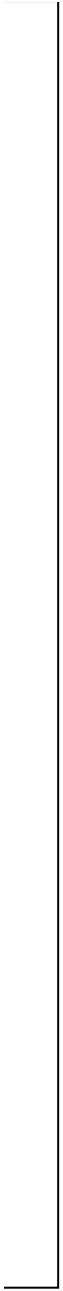
ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY]		
	% DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%		

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****SERVICE AREA****BIDDERS/CONTRACTOR'S LEGAL NAME:** Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR KEYSTONE CONVEYOR Statewide OR

- | | | |
|---|---|---|
| <input type="checkbox"/> 1 Adams | <input checked="" type="checkbox"/> 24 Elk | <input type="checkbox"/> 47 Montour |
| <input checked="" type="checkbox"/> 2 Allegheny | <input checked="" type="checkbox"/> 25 Erie | <input type="checkbox"/> 48 Northampton |
| <input checked="" type="checkbox"/> 3 Armstrong | <input checked="" type="checkbox"/> 26 Fayette | <input type="checkbox"/> 49 Northumberland |
| <input checked="" type="checkbox"/> 4 Beaver | <input checked="" type="checkbox"/> 27 Forest | <input type="checkbox"/> 50 Perry |
| <input checked="" type="checkbox"/> 5 Bedford | <input type="checkbox"/> 28 Franklin | <input type="checkbox"/> 51 Philadelphia |
| <input type="checkbox"/> 6 Berks | <input type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input checked="" type="checkbox"/> 7 Blair | <input checked="" type="checkbox"/> 30 Greene | <input checked="" type="checkbox"/> 53 Potter |
| <input type="checkbox"/> 8 Bradford | <input checked="" type="checkbox"/> 31 Huntingdon | <input type="checkbox"/> 54 Schuylkill |
| <input type="checkbox"/> 9 Bucks | <input checked="" type="checkbox"/> 32 Indiana | <input type="checkbox"/> 55 Snyder |
| <input checked="" type="checkbox"/> 10 Butler | <input checked="" type="checkbox"/> 33 Jefferson | <input checked="" type="checkbox"/> 56 Somerset |
| <input checked="" type="checkbox"/> 11 Cambria | <input type="checkbox"/> 34 Juniata | <input type="checkbox"/> 57 Sullivan |
| <input checked="" type="checkbox"/> 12 Cameron | <input type="checkbox"/> 35 Lackawanna | <input type="checkbox"/> 58 Susquehanna |
| <input type="checkbox"/> 13 Carbon | <input type="checkbox"/> 36 Lancaster | <input type="checkbox"/> 59 Tioga |
| <input checked="" type="checkbox"/> 14 Centre | <input checked="" type="checkbox"/> 37 Lawrence | <input type="checkbox"/> 60 Union |
| <input type="checkbox"/> 15 Chester | <input type="checkbox"/> 38 Lebanon | <input checked="" type="checkbox"/> 61 Venango |
| <input checked="" type="checkbox"/> 16 Clarion | <input type="checkbox"/> 39 Lehigh | <input checked="" type="checkbox"/> 62 Warren |
| <input checked="" type="checkbox"/> 17 Clearfield | <input type="checkbox"/> 40 Luzerne | <input checked="" type="checkbox"/> 63 Washington |
| <input type="checkbox"/> 18 Clinton | <input type="checkbox"/> 41 Lycoming | <input type="checkbox"/> 64 Wayne |
| <input type="checkbox"/> 19 Columbia | <input checked="" type="checkbox"/> 42 McKean | <input checked="" type="checkbox"/> 65 Westmoreland |
| <input checked="" type="checkbox"/> 20 Crawford | <input checked="" type="checkbox"/> 43 Mercer | <input type="checkbox"/> 66 Wyoming |
| <input type="checkbox"/> 21 Cumberland | <input type="checkbox"/> 44 Mifflin | <input type="checkbox"/> 67 York |
| <input type="checkbox"/> 22 Dauphin | <input type="checkbox"/> 45 Monroe | |
| <input type="checkbox"/> 23 Delaware | <input type="checkbox"/> 46 Montgomery | |



BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: BDP Industries

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:

CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.

IDENTIFICATION NO. (IF APPLICABLE): _____

EFFECTIVE DATE: _____ Jan-19

CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	2%		

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR BDP INDUSTRIES

Statewide OR

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> 1 Adams | <input type="checkbox"/> 24 Elk | <input checked="" type="checkbox"/> 47 Montour |
| <input type="checkbox"/> 2 Allegheny | <input type="checkbox"/> 25 Erie | <input checked="" type="checkbox"/> 48 Northampton |
| <input type="checkbox"/> 3 Armstrong | <input type="checkbox"/> 26 Fayette | <input checked="" type="checkbox"/> 49 Northumberland |
| <input type="checkbox"/> 4 Beaver | <input type="checkbox"/> 27 Forest | <input checked="" type="checkbox"/> 50 Perry |
| <input type="checkbox"/> 5 Bedford | <input type="checkbox"/> 28 Franklin | <input checked="" type="checkbox"/> 51 Philadelphia |
| <input checked="" type="checkbox"/> 6 Berks | <input type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input type="checkbox"/> 7 Blair | <input type="checkbox"/> 30 Greene | <input type="checkbox"/> 53 Potter |
| <input checked="" type="checkbox"/> 8 Bradford | <input type="checkbox"/> 31 Huntingdon | <input checked="" type="checkbox"/> 54 Schuylkill |
| <input checked="" type="checkbox"/> 9 Bucks | <input type="checkbox"/> 32 Indiana | <input checked="" type="checkbox"/> 55 Snyder |
| <input type="checkbox"/> 10 Butler | <input type="checkbox"/> 33 Jefferson | <input type="checkbox"/> 56 Somerset |
| <input type="checkbox"/> 11 Cambria | <input type="checkbox"/> 34 Juniata | <input checked="" type="checkbox"/> 57 Sullivan |
| <input type="checkbox"/> 12 Cameron | <input checked="" type="checkbox"/> 35 Lackawanna | <input checked="" type="checkbox"/> 58 Susquehanna |
| <input checked="" type="checkbox"/> 13 Carbon | <input checked="" type="checkbox"/> 36 Lancaster | <input checked="" type="checkbox"/> 59 Tioga |
| <input type="checkbox"/> 14 Centre | <input type="checkbox"/> 37 Lawrence | <input checked="" type="checkbox"/> 60 Union |
| <input checked="" type="checkbox"/> 15 Chester | <input checked="" type="checkbox"/> 38 Lebanon | <input type="checkbox"/> 61 Venango |
| <input type="checkbox"/> 16 Clarion | <input checked="" type="checkbox"/> 39 Lehigh | <input type="checkbox"/> 62 Warren |
| <input type="checkbox"/> 17 Clearfield | <input checked="" type="checkbox"/> 40 Luzerne | <input type="checkbox"/> 63 Washington |
| <input type="checkbox"/> 18 Clinton | <input checked="" type="checkbox"/> 41 Lycoming | <input checked="" type="checkbox"/> 64 Wayne |
| <input checked="" type="checkbox"/> 19 Columbia | <input type="checkbox"/> 42 McKean | <input type="checkbox"/> 65 Westmoreland |
| <input type="checkbox"/> 20 Crawford | <input type="checkbox"/> 43 Mercer | <input checked="" type="checkbox"/> 66 Wyoming |
| <input checked="" type="checkbox"/> 21 Cumberland | <input type="checkbox"/> 44 Mifflin | <input checked="" type="checkbox"/> 67 York |
| <input checked="" type="checkbox"/> 22 Dauphin | <input checked="" type="checkbox"/> 45 Monroe | |
| <input checked="" type="checkbox"/> 23 Delaware | <input checked="" type="checkbox"/> 46 Montgomery | |



BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Hayward Gordon

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Jan-19
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	5%

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR HAYWARD GORDON

Statewide OR

- | | | |
|---|---|---|
| <input type="checkbox"/> 1 Adams | <input checked="" type="checkbox"/> 24 Elk | <input type="checkbox"/> 47 Montour |
| <input checked="" type="checkbox"/> 2 Allegheny | <input checked="" type="checkbox"/> 25 Erie | <input type="checkbox"/> 48 Northampton |
| <input checked="" type="checkbox"/> 3 Armstrong | <input checked="" type="checkbox"/> 26 Fayette | <input type="checkbox"/> 49 Northumberland |
| <input checked="" type="checkbox"/> 4 Beaver | <input checked="" type="checkbox"/> 27 Forest | <input type="checkbox"/> 50 Perry |
| <input checked="" type="checkbox"/> 5 Bedford | <input checked="" type="checkbox"/> 28 Franklin | <input type="checkbox"/> 51 Philadelphia |
| <input type="checkbox"/> 6 Berks | <input type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input checked="" type="checkbox"/> 7 Blair | <input checked="" type="checkbox"/> 30 Greene | <input checked="" type="checkbox"/> 53 Potter |
| <input type="checkbox"/> 8 Bradford | <input checked="" type="checkbox"/> 31 Huntingdon | <input type="checkbox"/> 54 Schuylkill |
| <input type="checkbox"/> 9 Bucks | <input checked="" type="checkbox"/> 32 Indiana | <input type="checkbox"/> 55 Snyder |
| <input checked="" type="checkbox"/> 10 Butler | <input checked="" type="checkbox"/> 33 Jefferson | <input checked="" type="checkbox"/> 56 Somerset |
| <input checked="" type="checkbox"/> 11 Cambria | <input type="checkbox"/> 34 Juniata | <input type="checkbox"/> 57 Sullivan |
| <input checked="" type="checkbox"/> 12 Cameron | <input type="checkbox"/> 35 Lackawanna | <input type="checkbox"/> 58 Susquehanna |
| <input type="checkbox"/> 13 Carbon | <input type="checkbox"/> 36 Lancaster | <input type="checkbox"/> 59 Tioga |
| <input checked="" type="checkbox"/> 14 Centre | <input checked="" type="checkbox"/> 37 Lawrence | <input type="checkbox"/> 60 Union |
| <input type="checkbox"/> 15 Chester | <input type="checkbox"/> 38 Lebanon | <input checked="" type="checkbox"/> 61 Venango |
| <input checked="" type="checkbox"/> 16 Clarion | <input type="checkbox"/> 39 Lehigh | <input checked="" type="checkbox"/> 62 Warren |
| <input checked="" type="checkbox"/> 17 Clearfield | <input type="checkbox"/> 40 Luzerne | <input checked="" type="checkbox"/> 63 Washington |
| <input checked="" type="checkbox"/> 18 Clinton | <input type="checkbox"/> 41 Lycoming | <input type="checkbox"/> 64 Wayne |
| <input type="checkbox"/> 19 Columbia | <input checked="" type="checkbox"/> 42 McKean | <input checked="" type="checkbox"/> 65 Westmoreland |
| <input checked="" type="checkbox"/> 20 Crawford | <input checked="" type="checkbox"/> 43 Mercer | <input type="checkbox"/> 66 Wyoming |
| <input type="checkbox"/> 21 Cumberland | <input checked="" type="checkbox"/> 44 Mifflin | <input type="checkbox"/> 67 York |
| <input type="checkbox"/> 22 Dauphin | <input type="checkbox"/> 45 Monroe | |
| <input type="checkbox"/> 23 Delaware | <input type="checkbox"/> 46 Montgomery | |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Sulzer Pumps

PRICING STANDARD: (Check that which is applicable.) X Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be direct from the Factory based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: _____ Jan-19
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	10%		

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR SULZER ABS PUMPS

Statewide OR

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> 1 Adams | <input checked="" type="checkbox"/> 24 Elk | <input checked="" type="checkbox"/> 47 Montour |
| <input checked="" type="checkbox"/> 2 Allegheny | <input checked="" type="checkbox"/> 25 Erie | <input type="checkbox"/> 48 Northampton |
| <input checked="" type="checkbox"/> 3 Armstrong | <input checked="" type="checkbox"/> 26 Fayette | <input checked="" type="checkbox"/> 49 Northumberland |
| <input checked="" type="checkbox"/> 4 Beaver | <input checked="" type="checkbox"/> 27 Forest | <input checked="" type="checkbox"/> 50 Perry |
| <input checked="" type="checkbox"/> 5 Bedford | <input checked="" type="checkbox"/> 28 Franklin | <input type="checkbox"/> 51 Philadelphia |
| <input type="checkbox"/> 6 Berks | <input checked="" type="checkbox"/> 29 Fulton | <input type="checkbox"/> 52 Pike |
| <input checked="" type="checkbox"/> 7 Blair | <input checked="" type="checkbox"/> 30 Greene | <input checked="" type="checkbox"/> 53 Potter |
| <input checked="" type="checkbox"/> 8 Bradford | <input checked="" type="checkbox"/> 31 Huntingdon | <input type="checkbox"/> 54 Schuylkill |
| <input type="checkbox"/> 9 Bucks | <input checked="" type="checkbox"/> 32 Indiana | <input checked="" type="checkbox"/> 55 Snyder |
| <input checked="" type="checkbox"/> 10 Butler | <input checked="" type="checkbox"/> 33 Jefferson | <input checked="" type="checkbox"/> 56 Somerset |
| <input checked="" type="checkbox"/> 11 Cambria | <input checked="" type="checkbox"/> 34 Juniata | <input checked="" type="checkbox"/> 57 Sullivan |
| <input checked="" type="checkbox"/> 12 Cameron | <input type="checkbox"/> 35 Lackawanna | <input type="checkbox"/> 58 Susquehanna |
| <input type="checkbox"/> 13 Carbon | <input checked="" type="checkbox"/> 36 Lancaster | <input checked="" type="checkbox"/> 59 Tioga |
| <input checked="" type="checkbox"/> 14 Centre | <input checked="" type="checkbox"/> 37 Lawrence | <input checked="" type="checkbox"/> 60 Union |
| <input type="checkbox"/> 15 Chester | <input checked="" type="checkbox"/> 38 Lebanon | <input checked="" type="checkbox"/> 61 Venango |
| <input checked="" type="checkbox"/> 16 Clarion | <input type="checkbox"/> 39 Lehigh | <input checked="" type="checkbox"/> 62 Warren |
| <input checked="" type="checkbox"/> 17 Clearfield | <input type="checkbox"/> 40 Luzerne | <input checked="" type="checkbox"/> 63 Washington |
| <input checked="" type="checkbox"/> 18 Clinton | <input checked="" type="checkbox"/> 41 Lycoming | <input type="checkbox"/> 64 Wayne |
| <input checked="" type="checkbox"/> 19 Columbia | <input checked="" type="checkbox"/> 42 McKean | <input checked="" type="checkbox"/> 65 Westmoreland |
| <input checked="" type="checkbox"/> 20 Crawford | <input checked="" type="checkbox"/> 43 Mercer | <input type="checkbox"/> 66 Wyoming |
| <input checked="" type="checkbox"/> 21 Cumberland | <input checked="" type="checkbox"/> 44 Mifflin | <input checked="" type="checkbox"/> 67 York |
| <input checked="" type="checkbox"/> 22 Dauphin | <input type="checkbox"/> 45 Monroe | |
| <input type="checkbox"/> 23 Delaware | <input type="checkbox"/> 46 Montgomery | |