

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment****BIDDER/CONTRACTOR DATA**

BIDDER/CONTRACTOR'S LEGAL NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
BIDDER ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
COUNTY LOCATED IN:	Frederick	
PA Legislative House District Number _____	PA Legislative Senate District Number _____	
VENDOR NUMBER:	165812	
DGS Self-Certified Small Business (SB) <input type="checkbox"/>	Certification Number _____	
Primary POC regarding IFB/Contract:	Brent Smith	
Secondary POC regarding IFB/Contract:	Christine Trumpower	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	info@kappe-inc.com	
COMPANY'S GENERAL WEBSITE ADDRESS	www.kappe-inc.com	

SEND PURCHASE ORDER(S) TO NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
COUNTY LOCATED IN:	Frederick	
HOURS OF OPERATION:	8:30 AM to 5:00 PM Monday thru Friday	
POC regarding PURCHASE ORDER(S):	Brent Smith	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	bsmith@kappe-inc.com	

SEND PAYMENT(S) TO NAME:	Kappe Associates, Inc.	
D/B/A NAME, IF APPLICABLE:		
ADDRESS:	100 Wormans Mill Court Frederick, MD 21701	
POC regarding PAYMENT(S):	Christine M Trumpower	
PHONE NUMBER:	301-846-0200	
FAX NUMBER:	301-846-0808	
EMAIL ADDRESS:	ctrumpower@kappe-inc.com	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
QUESTIONS

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

PLEASE BE ADVISED - COMPLETE ALL QUESTIONS AND EXPLANATIONS FOR YOUR BID TO BE ACCEPTED AS A RESPONSIBLE AND RESPONSIVE BID

The bidder must answer the following questions:

QUESTION	YES	NO	EXPLANATION
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		X	
2) In accordance with Section 14 of the <i>Standard Terms and Conditions</i> , the Contractor shall deliver all item(s) F.O.B. Destination. a.) Is the Bidder-Contractor quoting shipping costs as a separate line item?		X	
b.) If no, is the Bidder-Contractor including shipping costs in its pricing?	X		
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.		X	
4) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.		X	
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted:	X		Visa, Mastercard, American Express, Discover
b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.		X	
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the <i>Standard Terms and Conditions</i> ? If yes, please explain.		X	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?	X		
8) Does the Bidder-Contractor offer lease and installment purchases?		X	
9) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please complete LIST OF AUTHORIZED DEALERS sheet of this workbook including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.		X	
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the <i>Standard Terms and Conditions</i>)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?		X	

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA

Statewide

OR

- 1 Adams
- 2 Allegheny
- 3 Armstrong
- 4 Beaver
- 5 Bedford
- 6 Berks
- 7 Blair
- 8 Bradford
- 9 Bucks
- 10 Butler
- 11 Cambria
- 12 Cameron
- 13 Carbon
- 14 Centre
- 15 Chester
- 16 Clarion
- 17 Clearfield
- 18 Clinton
- 19 Columbia
- 20 Crawford
- 21 Cumberland
- 22 Dauphin
- 23 Delaware

- 24 Elk
- 25 Erie
- 26 Fayette
- 27 Forest
- 28 Franklin
- 29 Fulton
- 30 Greene
- 31 Huntingdon
- 32 Indiana
- 33 Jefferson
- 34 Juniata
- 35 Lackawanna
- 36 Lancaster
- 37 Lawrence
- 38 Lebanon
- 39 Lehigh
- 40 Luzerne
- 41 Lycoming
- 42 McKean
- 43 Mercer
- 44 Mifflin
- 45 Monroe
- 46 Montgomery

- 47 Montour
- 48 Northampton
- 49 Northumberland
- 50 Perry
- 51 Philadelphia
- 52 Pike
- 53 Potter
- 54 Schuylkill
- 55 Snyder
- 56 Somerset
- 57 Sullivan
- 58 Susquehanna
- 59 Tioga
- 60 Union
- 61 Venango
- 62 Warren
- 63 Washington
- 64 Wayne
- 65 Westmoreland
- 66 Wyoming
- 67 York

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services****PRODUCT CATEGORY/MANUFACTURER LIST****BIDDERS/CONTRACTOR'S LEGAL NAME:**Kappe Associates, Inc

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement). Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)</i>
	Backflow Prevention (Assemblies, Devices, Distributors, Enclosures, Software)	
X	Blowers (DOES NOT INCLUDE LEAF BLOWER UNITS)	Medora Corporation, Excelsior Blower Systems, Xylem/Sanitaire, Gryphon Environmental, A3-USA, Clinton Controls, Hoffman Lamson
X	Chemical Feed Components and Systems	Medora Corporation
	Comminutors	
	Construction and Maintenance Components and Equipment (DOES NOT INCLUDE POWER EQUIPMENT ITEMS SUCH AS BACKHOE LOADERS, WHEEL LOADERS, SKID LOADER, ETC)	
	Corrosion Control / Cathodic Protection Equipment and Materials	
	Desalinationn Equipment	
X	Disinfection Equipment and Systems	Trojan Technologies, Inc., Clinton Controls
X	Distribution System Equipment	Keystone Conveyor, Xylem/Sanitaire, Thomas & Muller Systems, Duperon, Veolia John Meunier, Whipps, Enviromix
X	Drain Line, Valving and Components	Whipps
X	Filtration Components	A3-USA, Nuove Energie
	Grinders	
X	Grit Removal Equipment	Veolia John Meunier
	Hoppers/Waste Holding Tanks (DOES NOT INCLUDE RECYCLING TUBS/BINS/ETC)	
	Hydrant Accessories and Parts	
	Leak Detection Equipment	
	Line Inspection and Maintenance Equipment	
	Meters	
X	Motorized Components (such as hydraulic pumps) (DOES NOT INCLUDE TRUCK/PRIME-MOVER UNIT)	Whipps

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services****PRODUCT CATEGORY/MANUFACTURER LIST****BIDDERS/CONTRACTOR'S LEGAL NAME:**Kappe Associates, Inc

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	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)</i>
	Ozone Generation Equipment	
X	Pipe	Xylem/Sanitaire, Enviromix
	Pipeline Drilling and Tapping Equipment	
X	Pumps	Medora Corporation, Pentair Aurora Pumps, Sulzer Pumps, Hayward Gordon, Pentair Fairbanks Nijhuis, Keen Pump, Veolia John Meunier, Sencillo, Seepex, Simflo, Clinton Controls
	Safety Equipment (DOES NOT INCLUDE PERSONAL SAFETY PRODUCTS SUCH AS CLOTHING ITEMS OR ITEMS NOT ASSOCIATED WITH WASTE & WASTEWATER TREATMENT PLANTS)	
	Sand/Coal Media/Support Gravel	
X	Scrapers	A3-USA
X	Screens	Duperon Corporation, Veolia John Muenier, A3-USA
X	Sludge Presses	Charter Machine, BDP Industries, Keystone Conveyor, Gryphon Environmental, Centrisys, Thomas & Muller Systems, Enviromix
X	Tanks	Medora Corporation, Clinton Controls
X	Valves	Whipps
	Well Systems and Equipment	

BID ITEM WORKBOOK**COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services****ANCILLARY SERVICES, IF APPLICABLE****BIDDERS/CONTRACTOR'S LEGAL NAME:** Kappe Associates, Inc

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be: (1) expressly authorized in the original IFB/Contract, (2) directly related to the delivery, installation or normal use of the product or component parts purchased, (3) limited to the actual product or component parts purchased, and (4) initiated/ordered at the time of product purchase. Stand-alone services and services for products not purchased from this supply Contract, including existing equipment for which component parts from this contract are purchased, are not within the scope of this supply Contract. The Department of General Services reserves the right to determine which ancillary services shall be included in any contract.

Refer to Paragraph 9 of the COSTARS Contract Special Terms and Conditions for further guidance.

	ANCILLARY SERVICES <i>(Identify all that are applicable with a checkmark.)</i>	PRICING <i>(If applicable. Please attach additional sheet(s) with detailed pricing if necessary.)</i>
X	Assembly/Installation/Construction Activities	To be negotiated with customer and annotated on the purchase order at time of order
X	Customization	Pricing per project requirement
X	Extended Warranty	To be negotiated with customer and annotated on the purchase order at time of order
X	Post Warranty Support and Maintenance Service	To be negotiated with customer and annotated on the purchase order at time of order
X	Special Delivery Arrangements	To be negotiated with customer and annotated on the purchase order at time of order
X	Training	To be negotiated with customer and annotated on the purchase order at time of order

The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: A3-USA

PRICING STANDARD: (Check that which is applicable.) 0% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR BDP INDUSTRIES BDP ONLY

Statewide

OR

- | | |
|---|---------------|
| X | 1 Adams |
| | 2 Allegheny |
| | 3 Armstrong |
| | 4 Beaver |
| | 5 Bedford |
| X | 6 Berks |
| | 7 Blair |
| X | 8 Bradford |
| X | 9 Bucks |
| | 10 Butler |
| | 11 Cambria |
| | 12 Cameron |
| X | 13 Carbon |
| | 14 Centre |
| X | 15 Chester |
| | 16 Clarion |
| | 17 Clearfield |
| | 18 Clinton |
| X | 19 Columbia |
| | 20 Crawford |
| X | 21 Cumberland |
| X | 22 Dauphin |
| X | 23 Delaware |

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|---|---------------|
| | 24 Elk |
| | 25 Erie |
| | 26 Fayette |
| | 27 Forest |
| | 28 Franklin |
| | 29 Fulton |
| | 30 Greene |
| | 31 Huntingdon |
| | 32 Indiana |
| | 33 Jefferson |
| | 34 Juniata |
| X | 35 Lackawanna |
| X | 36 Lancaster |
| | 37 Lawrence |
| X | 38 Lebanon |
| X | 39 Lehigh |
| X | 40 Luzerne |
| X | 41 Lycoming |
| | 42 McKean |
| | 43 Mercer |
| | 44 Mifflin |
| X | 45 Monroe |
| X | 46 Montgomery |

- | | |
|---|-------------------|
| X | 47 Montour |
| X | 48 Northampton |
| X | 49 Northumberland |
| X | 50 Perry |
| X | 51 Philadelphia |
| X | 52 Pike |
| | 53 Potter |
| X | 54 Schuylkill |
| X | 55 Snyder |
| | 56 Somerset |
| X | 57 Sullivan |
| X | 58 Susquehanna |
| X | 59 Tioga |
| X | 60 Union |
| | 61 Venango |
| | 62 Warren |
| | 63 Washington |
| X | 64 Wayne |
| | 65 Westmoreland |
| X | 66 Wyoming |
| X | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: BDP Industries

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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MANUFACTURER: Centrisys

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR CHARTER MACHINE

CHARTER MACHINE ONLY

Statewide

OR

- | | |
|-------------------------------------|---------------|
| <input type="checkbox"/> | 1 Adams |
| <input checked="" type="checkbox"/> | 2 Allegheny |
| <input checked="" type="checkbox"/> | 3 Armstrong |
| <input checked="" type="checkbox"/> | 4 Beaver |
| <input checked="" type="checkbox"/> | 5 Bedford |
| <input type="checkbox"/> | 6 Berks |
| <input checked="" type="checkbox"/> | 7 Blair |
| <input type="checkbox"/> | 8 Bradford |
| <input type="checkbox"/> | 9 Bucks |
| <input checked="" type="checkbox"/> | 10 Butler |
| <input checked="" type="checkbox"/> | 11 Cambria |
| <input checked="" type="checkbox"/> | 12 Cameron |
| <input type="checkbox"/> | 13 Carbon |
| <input checked="" type="checkbox"/> | 14 Centre |
| <input type="checkbox"/> | 15 Chester |
| <input checked="" type="checkbox"/> | 16 Clarion |
| <input checked="" type="checkbox"/> | 17 Clearfield |
| <input type="checkbox"/> | 18 Clinton |
| <input type="checkbox"/> | 19 Columbia |
| <input checked="" type="checkbox"/> | 20 Crawford |
| <input type="checkbox"/> | 21 Cumberland |
| <input type="checkbox"/> | 22 Dauphin |
| <input type="checkbox"/> | 23 Delaware |

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| <input checked="" type="checkbox"/> | 24 Elk |
| <input checked="" type="checkbox"/> | 25 Erie |
| <input checked="" type="checkbox"/> | 26 Fayette |
| <input checked="" type="checkbox"/> | 27 Forest |
| <input type="checkbox"/> | 28 Franklin |
| <input type="checkbox"/> | 29 Fulton |
| <input checked="" type="checkbox"/> | 30 Greene |
| <input checked="" type="checkbox"/> | 31 Huntingdon |
| <input checked="" type="checkbox"/> | 32 Indiana |
| <input checked="" type="checkbox"/> | 33 Jefferson |
| <input type="checkbox"/> | 34 Juniata |
| <input type="checkbox"/> | 35 Lackawanna |
| <input type="checkbox"/> | 36 Lancaster |
| <input checked="" type="checkbox"/> | 37 Lawrence |
| <input type="checkbox"/> | 38 Lebanon |
| <input type="checkbox"/> | 39 Lehigh |
| <input type="checkbox"/> | 40 Luzerne |
| <input type="checkbox"/> | 41 Lycoming |
| <input checked="" type="checkbox"/> | 42 McKean |
| <input type="checkbox"/> | 43 Mercer |
| <input type="checkbox"/> | 44 Mifflin |
| <input type="checkbox"/> | 45 Monroe |
| <input type="checkbox"/> | 46 Montgomery |

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| <input type="checkbox"/> | 47 Montour |
| <input type="checkbox"/> | 48 Northampton |
| <input type="checkbox"/> | 49 Northumberland |
| <input type="checkbox"/> | 50 Perry |
| <input type="checkbox"/> | 51 Philadelphia |
| <input type="checkbox"/> | 52 Pike |
| <input type="checkbox"/> | 53 Potter |
| <input type="checkbox"/> | 54 Schuylkill |
| <input type="checkbox"/> | 55 Snyder |
| <input checked="" type="checkbox"/> | 56 Somerset |
| <input type="checkbox"/> | 57 Sullivan |
| <input type="checkbox"/> | 58 Susquehanna |
| <input type="checkbox"/> | 59 Tioga |
| <input type="checkbox"/> | 60 Union |
| <input checked="" type="checkbox"/> | 61 Venango |
| <input checked="" type="checkbox"/> | 62 Warren |
| <input checked="" type="checkbox"/> | 63 Washington |
| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Charter Machine

PRICING STANDARD: (Check that which is applicable.) 10% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

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COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

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MANUFACTURER: Clinton Controls

PRICING STANDARD: (Check that which is applicable.) 0% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 7/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

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COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
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BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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MANUFACTURER: Duperon Corporation

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Enviromix

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Excelsior Blower Systems, Inc

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Gryphon Environmental

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR HAYWARD GORDON

HAYWARD GORDON ONLY

Statewide

OR

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| <input type="checkbox"/> | 1 Adams |
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| <input checked="" type="checkbox"/> | 43 Mercer |
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| <input checked="" type="checkbox"/> | 56 Somerset |
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| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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MANUFACTURER: Hayward Gordon

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR HOFFMAN LAMSON ONLY

Statewide

OR

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| X | 1 Adams |
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| | 4 Beaver |
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| X | 57 Sullivan |
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| | 59 Tioga |
| X | 60 Union |
| | 61 Venango |
| | 62 Warren |
| | 63 Washington |
| X | 64 Wayne |
| | 65 Westmoreland |
| X | 66 Wyoming |
| X | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Hoffman Lamson

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 8/28/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	2%		

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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MANUFACTURER: Keen Pumps

PRICING STANDARD: (Check that which is applicable.) 10% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR KEYSTONE CONVEYOR

KEYSTONE ONLY

Statewide

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| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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MANUFACTURER: Keystone Conveyor Corporation

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Medora Corporation

PRICING STANDARD: (Check that which is applicable.)
 Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: 2020 Pricing Sheet Attached
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

SAMPLE PRICING TEMPLATE <i>It is suggested, but not required, that the Bidder submit pricing using the template. The Bidder shall attach and submit any different format with its Bid Item Workbook.</i>	EXAMPLE - VOLUME PRICING		
ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND II [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND III [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	_____%	_____%	_____%
	VOLUME BAND I [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND II [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND III [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET
<i>Sample 2 - Percent Mark-up above the Suppliers Specified Cost. Mark-ups shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	_____%	_____%	_____%
	VOLUME BAND I [SPECIFY QUANTITY] NET PRICE	VOLUME BAND II [SPECIFY QUANTITY] NET PRICE	VOLUME BAND III [SPECIFY QUANTITY] NET PRICE
<i>Sample 3 - Customized List. A Contractor may update its Contract pricing information. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	\$_____	\$_____	\$_____

Distributor Pricing Schedule Effective January 1, 2020

Item	Description	US List Price (\$)
1	AP500P Pedestal style mixer, w/50' floating air hose, WITH air unit	\$3,120.00
2	AP500P Pedestal style mixer, w/50' floating air hose, WITH air compressor	\$3,690.00
3	GS-12 120v w/75 feet submersible cable and retrieval chain	\$9,780.00
4	GS-12 120v w/150 feet submersible cable and retrieval chain	\$10,180.00
5	GS-9 120v w/75 feet submersible cable and retrieval chain	\$7,300.00
6	GS-9 120v w/150 feet submersible cable and retrieval chain	\$7,700.00
7	GS-A15, includes 0.5HP compressor, compressor enclosure	\$11,400.00
8	GS-A Cold Weather Kit - 100' interior air line, 100' exterior air line, and heat element for both interior and exterior air line.	\$4,500.00
9	GS-A Standard Air Line Kit - 100' interior, 100' exterior air line	\$900.00
10	Chemical Injection Line, interior, 100 feet (does not include tank penetration thru fitting for metal tanks)	\$250.00
11	Chemical Injection Thru Fitting	\$460.00
12	Chemical Injection Exterior Hose Kit, includes 50' 3/8" SS Sheathed Hose, Valve Termination Kit	\$725.00
13	Additional Chemical Injection Exterior Hose: price per foot.	\$7.20
14	STH-8400 Submersible Tank Heater - 316 SS, includes a control panel, float switch, 50' of electrical cable, chain, etc. Fits through 12" or larger roof opening. Nominal 240VAC/1PH	\$7,300.00
15	Disinfectant Boost System	\$9,070.00
16	SCADA Control Box with Timer	\$1,420.00
17	SCADA Control Box	\$1,500.00
18	non-SCADA Control Box with Timer	\$800.00
19	THM Removal System	Site Specific. Please Call
20	Solar Powered Mixers	Site Specific. Please Call
21	Installation of Equipment	Site Specific. Please Call

** Freight will be Prepaid and Added to the Invoice after shipment.

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
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MANUFACTURER: Nuove Energie

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR PENTAIR AURORA PUMPS

PENTAIR AURORA ONLY

Statewide

OR

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| <input type="checkbox"/> | 1 Adams |
| <input checked="" type="checkbox"/> | 2 Allegheny |
| <input checked="" type="checkbox"/> | 3 Armstrong |
| <input checked="" type="checkbox"/> | 4 Beaver |
| <input checked="" type="checkbox"/> | 5 Bedford |
| <input type="checkbox"/> | 6 Berks |
| <input checked="" type="checkbox"/> | 7 Blair |
| <input type="checkbox"/> | 8 Bradford |
| <input type="checkbox"/> | 9 Bucks |
| <input checked="" type="checkbox"/> | 10 Butler |
| <input checked="" type="checkbox"/> | 11 Cambria |
| <input checked="" type="checkbox"/> | 12 Cameron |
| <input type="checkbox"/> | 13 Carbon |
| <input checked="" type="checkbox"/> | 14 Centre |
| <input type="checkbox"/> | 15 Chester |
| <input checked="" type="checkbox"/> | 16 Clarion |
| <input checked="" type="checkbox"/> | 17 Clearfield |
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| <input checked="" type="checkbox"/> | 20 Crawford |
| <input type="checkbox"/> | 21 Cumberland |
| <input type="checkbox"/> | 22 Dauphin |
| <input type="checkbox"/> | 23 Delaware |

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| <input checked="" type="checkbox"/> | 25 Erie |
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| <input checked="" type="checkbox"/> | 30 Greene |
| <input checked="" type="checkbox"/> | 31 Huntingdon |
| <input checked="" type="checkbox"/> | 32 Indiana |
| <input checked="" type="checkbox"/> | 33 Jefferson |
| <input type="checkbox"/> | 34 Juniata |
| <input type="checkbox"/> | 35 Lackawanna |
| <input type="checkbox"/> | 36 Lancaster |
| <input checked="" type="checkbox"/> | 37 Lawrence |
| <input type="checkbox"/> | 38 Lebanon |
| <input type="checkbox"/> | 39 Lehigh |
| <input type="checkbox"/> | 40 Luzerne |
| <input type="checkbox"/> | 41 Lycoming |
| <input checked="" type="checkbox"/> | 42 McKean |
| <input checked="" type="checkbox"/> | 43 Mercer |
| <input type="checkbox"/> | 44 Mifflin |
| <input type="checkbox"/> | 45 Monroe |
| <input type="checkbox"/> | 46 Montgomery |

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| <input type="checkbox"/> | 47 Montour |
| <input type="checkbox"/> | 48 Northampton |
| <input type="checkbox"/> | 49 Northumberland |
| <input type="checkbox"/> | 50 Perry |
| <input type="checkbox"/> | 51 Philadelphia |
| <input type="checkbox"/> | 52 Pike |
| <input checked="" type="checkbox"/> | 53 Potter |
| <input type="checkbox"/> | 54 Schuylkill |
| <input type="checkbox"/> | 55 Snyder |
| <input checked="" type="checkbox"/> | 56 Somerset |
| <input type="checkbox"/> | 57 Sullivan |
| <input type="checkbox"/> | 58 Susquehanna |
| <input type="checkbox"/> | 59 Tioga |
| <input type="checkbox"/> | 60 Union |
| <input checked="" type="checkbox"/> | 61 Venango |
| <input checked="" type="checkbox"/> | 62 Warren |
| <input checked="" type="checkbox"/> | 63 Washington |
| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Pentair Aurora Pump

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR PENTAIR FAIRBANKS NIJHUIS PUMPS

PENTAIR FAIRBANKS ONLY

Statewide

OR

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| <input checked="" type="checkbox"/> | 1 Adams |
| <input type="checkbox"/> | 2 Allegheny |
| <input type="checkbox"/> | 3 Armstrong |
| <input type="checkbox"/> | 4 Beaver |
| <input type="checkbox"/> | 5 Bedford |
| <input checked="" type="checkbox"/> | 6 Berks |
| <input type="checkbox"/> | 7 Blair |
| <input checked="" type="checkbox"/> | 8 Bradford |
| <input checked="" type="checkbox"/> | 9 Bucks |
| <input type="checkbox"/> | 10 Butler |
| <input type="checkbox"/> | 11 Cambria |
| <input type="checkbox"/> | 12 Cameron |
| <input checked="" type="checkbox"/> | 13 Carbon |
| <input checked="" type="checkbox"/> | 14 Centre |
| <input checked="" type="checkbox"/> | 15 Chester |
| <input type="checkbox"/> | 16 Clarion |
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| <input checked="" type="checkbox"/> | 18 Clinton |
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| <input type="checkbox"/> | 20 Crawford |
| <input type="checkbox"/> | 21 Cumberland |
| <input checked="" type="checkbox"/> | 22 Dauphin |
| <input checked="" type="checkbox"/> | 23 Delaware |

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| <input type="checkbox"/> | 24 Elk |
| <input type="checkbox"/> | 25 Erie |
| <input type="checkbox"/> | 26 Fayette |
| <input type="checkbox"/> | 27 Forest |
| <input checked="" type="checkbox"/> | 28 Franklin |
| <input type="checkbox"/> | 29 Fulton |
| <input type="checkbox"/> | 30 Greene |
| <input type="checkbox"/> | 31 Huntingdon |
| <input type="checkbox"/> | 32 Indiana |
| <input type="checkbox"/> | 33 Jefferson |
| <input checked="" type="checkbox"/> | 34 Juniata |
| <input checked="" type="checkbox"/> | 35 Lackawanna |
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| <input checked="" type="checkbox"/> | 37 Lawrence |
| <input checked="" type="checkbox"/> | 38 Lebanon |
| <input checked="" type="checkbox"/> | 39 Lehigh |
| <input checked="" type="checkbox"/> | 40 Luzerne |
| <input checked="" type="checkbox"/> | 41 Lycoming |
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| <input type="checkbox"/> | 43 Mercer |
| <input checked="" type="checkbox"/> | 44 Mifflin |
| <input checked="" type="checkbox"/> | 45 Monroe |
| <input checked="" type="checkbox"/> | 46 Montgomery |

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| <input checked="" type="checkbox"/> | 47 Montour |
| <input checked="" type="checkbox"/> | 48 Northampton |
| <input checked="" type="checkbox"/> | 49 Northumberland |
| <input checked="" type="checkbox"/> | 50 Perry |
| <input checked="" type="checkbox"/> | 51 Philadelphia |
| <input type="checkbox"/> | 52 Pike |
| <input checked="" type="checkbox"/> | 53 Potter |
| <input checked="" type="checkbox"/> | 54 Schuylkill |
| <input checked="" type="checkbox"/> | 55 Snyder |
| <input checked="" type="checkbox"/> | 56 Somerset |
| <input checked="" type="checkbox"/> | 57 Sullivan |
| <input checked="" type="checkbox"/> | 58 Susquehanna |
| <input checked="" type="checkbox"/> | 59 Tioga |
| <input checked="" type="checkbox"/> | 60 Union |
| <input type="checkbox"/> | 61 Venango |
| <input type="checkbox"/> | 62 Warren |
| <input type="checkbox"/> | 63 Washington |
| <input checked="" type="checkbox"/> | 64 Wayne |
| <input type="checkbox"/> | 65 Westmoreland |
| <input checked="" type="checkbox"/> | 66 Wyoming |
| <input checked="" type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Pentair Fairbanks Nijhuis

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Seepex

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Sencillo

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR SULZER ABS

SULZER ABS ONLY

Statewide

OR

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| <input checked="" type="checkbox"/> | 2 Allegheny |
| <input checked="" type="checkbox"/> | 3 Armstrong |
| <input checked="" type="checkbox"/> | 4 Beaver |
| <input checked="" type="checkbox"/> | 5 Bedford |
| <input type="checkbox"/> | 6 Berks |
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| <input checked="" type="checkbox"/> | 44 Mifflin |
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| <input type="checkbox"/> | 46 Montgomery |

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| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input checked="" type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Simflo Pumps

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 7/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Sulzer Pumps

PRICING STANDARD: (Check that which is applicable.) 10% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Thomas and Muller Systems

PRICING STANDARD: (Check that which is applicable.) 0% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
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The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Trojan Technologies, Inc.

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>	

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Veolia Water Technologies (John Meunier)

PRICING STANDARD: (Check that which is applicable.) 5% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: Kappe Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA FOR WHIPPS

WHIPPS ONLY

Statewide

OR

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| <input type="checkbox"/> | 1 Adams |
| <input checked="" type="checkbox"/> | 2 Allegheny |
| <input checked="" type="checkbox"/> | 3 Armstrong |
| <input checked="" type="checkbox"/> | 4 Beaver |
| <input checked="" type="checkbox"/> | 5 Bedford |
| <input type="checkbox"/> | 6 Berks |
| <input checked="" type="checkbox"/> | 7 Blair |
| <input type="checkbox"/> | 8 Bradford |
| <input type="checkbox"/> | 9 Bucks |
| <input checked="" type="checkbox"/> | 10 Butler |
| <input checked="" type="checkbox"/> | 11 Cambria |
| <input checked="" type="checkbox"/> | 12 Cameron |
| <input type="checkbox"/> | 13 Carbon |
| <input checked="" type="checkbox"/> | 14 Centre |
| <input type="checkbox"/> | 15 Chester |
| <input checked="" type="checkbox"/> | 16 Clarion |
| <input checked="" type="checkbox"/> | 17 Clearfield |
| <input checked="" type="checkbox"/> | 18 Clinton |
| <input type="checkbox"/> | 19 Columbia |
| <input checked="" type="checkbox"/> | 20 Crawford |
| <input type="checkbox"/> | 21 Cumberland |
| <input type="checkbox"/> | 22 Dauphin |
| <input type="checkbox"/> | 23 Delaware |

- | | |
|-------------------------------------|---------------|
| <input checked="" type="checkbox"/> | 24 Elk |
| <input checked="" type="checkbox"/> | 25 Erie |
| <input checked="" type="checkbox"/> | 26 Fayette |
| <input checked="" type="checkbox"/> | 27 Forest |
| <input checked="" type="checkbox"/> | 28 Franklin |
| <input checked="" type="checkbox"/> | 29 Fulton |
| <input checked="" type="checkbox"/> | 30 Greene |
| <input checked="" type="checkbox"/> | 31 Huntingdon |
| <input checked="" type="checkbox"/> | 32 Indiana |
| <input checked="" type="checkbox"/> | 33 Jefferson |
| <input checked="" type="checkbox"/> | 34 Juniata |
| <input type="checkbox"/> | 35 Lackawanna |
| <input type="checkbox"/> | 36 Lancaster |
| <input checked="" type="checkbox"/> | 37 Lawrence |
| <input type="checkbox"/> | 38 Lebanon |
| <input type="checkbox"/> | 39 Lehigh |
| <input type="checkbox"/> | 40 Luzerne |
| <input checked="" type="checkbox"/> | 41 Lycoming |
| <input checked="" type="checkbox"/> | 42 McKean |
| <input checked="" type="checkbox"/> | 43 Mercer |
| <input checked="" type="checkbox"/> | 44 Mifflin |
| <input type="checkbox"/> | 45 Monroe |
| <input type="checkbox"/> | 46 Montgomery |

- | | |
|-------------------------------------|-------------------|
| <input type="checkbox"/> | 47 Montour |
| <input type="checkbox"/> | 48 Northampton |
| <input type="checkbox"/> | 49 Northumberland |
| <input type="checkbox"/> | 50 Perry |
| <input type="checkbox"/> | 51 Philadelphia |
| <input type="checkbox"/> | 52 Pike |
| <input checked="" type="checkbox"/> | 53 Potter |
| <input type="checkbox"/> | 54 Schuylkill |
| <input checked="" type="checkbox"/> | 55 Snyder |
| <input checked="" type="checkbox"/> | 56 Somerset |
| <input type="checkbox"/> | 57 Sullivan |
| <input type="checkbox"/> | 58 Susquehanna |
| <input checked="" type="checkbox"/> | 59 Tioga |
| <input checked="" type="checkbox"/> | 60 Union |
| <input checked="" type="checkbox"/> | 61 Venango |
| <input checked="" type="checkbox"/> | 62 Warren |
| <input checked="" type="checkbox"/> | 63 Washington |
| <input type="checkbox"/> | 64 Wayne |
| <input checked="" type="checkbox"/> | 65 Westmoreland |
| <input type="checkbox"/> | 66 Wyoming |
| <input type="checkbox"/> | 67 York |

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Whipps

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK
COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Kappe Associates, Inc.

PRICING
 The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.
 After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: Xylem / Sanitaire

PRICING STANDARD: (Check that which is applicable.) 2% Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: Engineered Product pricing will be based on site conditions.
IDENTIFICATION NO. (IF APPLICABLE): _____
EFFECTIVE DATE: 5/15/2020
CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE		
<i>Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)</i>			

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

SERVICES CATEGORY LIST

BIDDERS/CONTRACTOR'S LEGAL NAME:

Kappe Associates, Inc

The bidder must identify the service category(ies) that the bidder is offering.

	SERVICES CATEGORY
	Consulting Services
	Design Services
	Engineering Services
	Line Inspection Services
	Monitoring Services
X	Preventative Maintenance and Repair

BID ITEM WORKBOOK

COSTARS-16 Water & Wastewater Treatment Plants - Components/Equipment & Services

BID ITEM SHEET - SERVICES

BIDDER/CONTRACTOR LEGAL NAME: Kappe Associates, Inc

PRICING

The Bidder may offer any type of discount, or other pricing structure such as multiple discounts for different lines of products/services, or different price lists, or different classes of Purchasers, or different prices for different quantities of products/services. Please reference Section 6 b. of the Special Terms and Conditions for further guidance.

The bidder shall submit a separate Bid Item Sheet for each type of discount, customized discounted list, or pricing structure offered. For example, if the bidder offers an educational Purchaser discount, mark-up, or pricing at a different level from other eligible Purchasers, the bidder shall submit separate Bid Item Sheets for each class of Purchaser.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts or discounted prices were not included in the bid prices.

CUSTOMIZED PRICE LIST

EFFECTIVE DATE: May-20

CLASS OF PURCHASER: All Purchasers

(i.e. all Purchasers or separate lines for specific classes, such as Educational Purchasers and non-educational Purchasers).

SAMPLE CUSTOMIZED PRICING TEMPLATE

It is suggested, but not required, that the Bidder submit pricing using the template. The Bidder shall attach and submit any different format with its Bid Item Workbook. A Contractor may update its Contract pricing information (Reference Special Terms and Conditions, Section 6.c.

EXAMPLE- PRICING

Preventative Maintenance and Repair Services	<u>See attached</u>	<u>See attached</u>		
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**Kappe Associates with
AFN USA, LLC RATES 2020**

LABOR AND EQUIPMENT

<u>DESCRIPTION</u>	LABOR STANDARD RATE	LABOR PREMIUM TIME RATE		
Superintendent	\$ 105.24	\$ 157.86		
Painter	\$ 97.66	\$ 148.49		
Sandblaster	\$ 97.66	\$ 148.49		
Laborer Paint	\$ 87.04	\$ 130.68		
Foreman Clean	\$ 97.66	\$ 148.49		
Laborer Clean	\$ 77.94	\$ 115.91		
	EQUIPMENT HOURLY RATE	EQUIPMENT DAY RATE	EQUIPMENT MONTH RATE	
375 CFM Air Compressor	\$ 34.79	\$ 278.30	\$ 5,566.00	
185 CFM Air Compressor	\$ 22.14	\$ 177.10	\$ 3,542.00	
Sandblaster	\$ 18.95	\$ 151.80	\$ 3,036.00	
Spider Basket/PPE	\$ 15.51	\$ 126.50	\$ 2,530.00	
Spray Machines	\$ 12.55	\$ 101.20	\$ 2,024.00	
Utility Pumps	\$ 9.49	\$ 75.50	\$ 1,516.00	
Shop Vac	\$ 7.91	\$ 63.25	\$ 1,265.00	
Generator 6600KW	\$ 15.51	\$ 126.50	\$ 2,530.00	
Pickup Truck	\$ 18.66	\$ 149.27	\$ 2,985.40	
Box Truck	\$ 20.24	\$ 161.92	\$ 3,238.40	
Scaffolding per section	\$ 14.63	\$ 117.01	\$ 2,340.25	

Labor Notes:

1. Above labor rates are nonprevailing wage. Prevailing wage projects will be charged at the posted prevailing wages plus insurance, payroll taxes and 15% overhead and profit.
2. If extended stay is required, travel expenses will be charged at cost plus 15% overhead and profit.

Equipment Notes:

1. The above listed rates include maintenance and fuel as applicable.
2. The above rates are based on an eight (8) hour day.
3. Special Equipment such as cranes or aerial lifts will be billed at cost plus 15% for overhead and profit.

Additional Notes:

1. All consumable materials will be charged at a rate of cost plus 15% for overhead and profit.
2. All paint materials will be charged at a rate of cost plus 15% for overhead and profit.
3. All projects are bid as tax exempt. If not tax exempt, applicable taxes to be added to costs.